



2016 RESULTS REPORT



2016 was a year of working smarter and consolidating services.

Throughout the year, we managed to reach more individuals while decreasing spending. Our focus on strengthening our Mobile Units allowed us to bring our services to hard-to-reach areas of Guatemala. We also worked to make our stationary clinics more effective, opening and ultimately closing a clinic in Sololá, while growing services provided in our Antigua and Cobán clinics. Our team continued to show us this year their whole-hearted commitment to

our mission: to provide quality reproductive health education and services to underserved, primarily rural Guatemalan youth, women and men.

OUR IMPACT*

TOGETHER WE HAVE PREVENTED:



10,146

UNINTENDED PREGNANCIES



67

CHILD DEATHS



4

MATERNAL DEATHS

WE ACHIEVED A **26%** INCREASE IN IMPACT FROM 2015 FOR UNINTENDED PREGNANCIES AND CHILD DEATHS PREVENTED

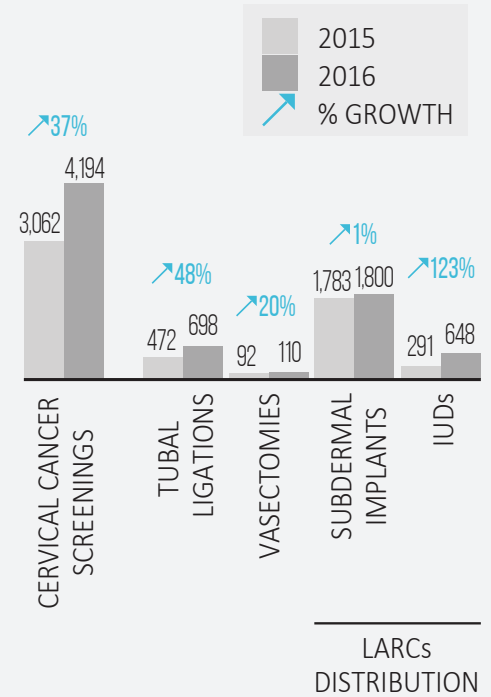
*Calculated using the Marie Stopes International "Impact 2" demographic mathematical model.

123%

increase in IUD distribution compared to 2015 due to the successful implementation of LARCs First methodology (LARCs = Long-Acting Reversible Contraceptives)



IMPACT DATA



MOBILE UNITS AND STATIONARY CLINICS

In 2016 our mobile units and stationary clinics served **6,642 patients** providing:

1,800
SUBDERMAL
IMPLANTS

648
INTRAUTERINE
DEVICES (IUDs)

698
TUBAL
LIGATIONS

110
VASECTOMIES

4,194
CERVICAL CANCER
SCREENINGS

We are proud to have seen our mobile units continue to grow their impact this year, specifically **focusing on hard-to-reach and underserved communities.**

We expanded our mobile unit services in 2016 to include the **Ixil Region of Quiché**, one of the regions most **intensely affected by poverty.** By signing agreements with new hospitals, we were also able to expand our surgical services to include communities in Suchitepéquez, Retalhuleu, and Sacatepéquez bringing the total number of partner hospitals to 14.

IXIL REGION LOCATION



VOLUNTEER PROMOTERS NETWORK

6,000

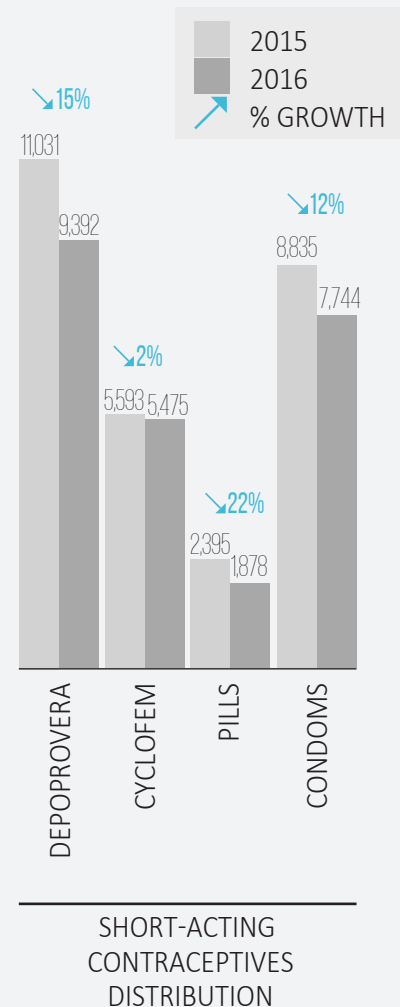
women and men received services from our network of nearly 50 volunteer promoters.

Our Volunteer Health Promoters have been trained in **LARCs First methodology**, meaning that we explain all available methods in terms of efficacy, beginning with the most effective and ending with the least effective method. **Throughout 2016, we continued to see a migration from short-acting methods preference to long-acting methods.**

Due to funding restrictions, we have had to reduce the number of communities served by our Volunteer Promoter Network since early 2015. This reduction, combined with a focus on LARCs First methodology is reflected in the decrease in short-acting method distribution in 2016. Over the course of 2017, we hope to secure new funds that will specifically allow us to strengthen this vital piece of our programming.



IMPACT DATA



YOUTH PROGRAM

Our Youth Peer Education Program has been in existence since 2007, reaching adolescents and young adults within a 3-hour radius of our 2 offices. Our youth training and outreach incorporates gender equality, gender-based violence prevention, skills training, and life planning into our broader sexual and reproductive rights curriculum to link sexual and reproductive health decision-making to productive livelihoods.

43%

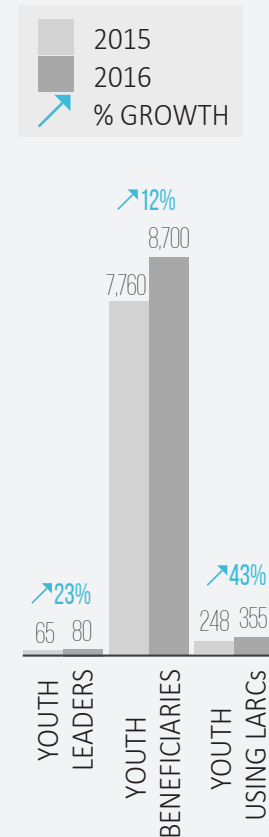
increase in the number of adolescents obtaining a long-acting contraceptive method.



“For me, being in the Youth Program was an opportunity to be a different kind of leader, to make a change in my community and among my peers.”

- Tania Pineda, Youth Graduate

IMPACT DATA



FINANCIAL RESULTS

REVENUE	2015	2016
FOUNDATIONS	\$440,603	\$403,940
GOVERNMENT	-	-
INDIVIDUALS	422,607	393,387
OTHER	25,185	35,925
IN KIND	61,385	16,157
TOTAL REVENUE	\$949,780	\$849,409
EXPENSES	2015	2016
ADMINISTRATION	78,280	99,300
DEVELOPMENT	91,456	61,996
PROGRAMS	750,000	674,933
TOTAL EXPENSES	\$919,736	\$836,229
NET SURPLUS (DEFICIT)	\$30,044	\$13,180

With decreased spending of 9% from 2015 to 2016, we were still able to grow our impact, showing increasing efficiency in the face of funding restrictions.

2016 financial information reflects unaudited results.

